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I. Consolidated Business Results for FY2016/3

II. Outlook for FY2017/3

III. Consolidated Financial Results for FY2016/3

7. External Customer Net Sales Results in Major Overseas Geographical Areas

[redacted]

(¥ million)

*Net sales figures represent net sales to external customers.

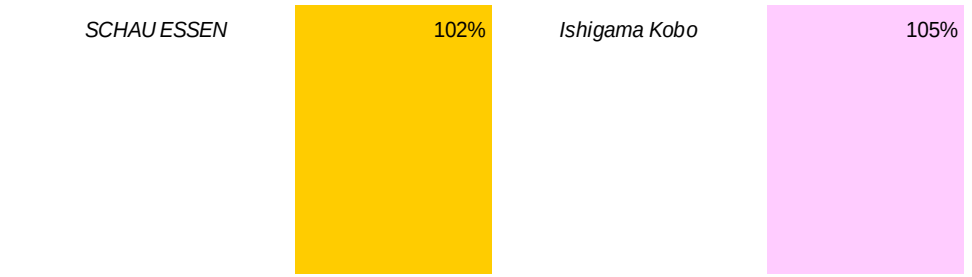
[FY2013/3]	[FY2014/3]	[FY2015/3]	[FY2016/3]

2. Processed Foods Business Division: Outlook (2)

[redacted]

Measures3 Tm[(targets)-2( )13(947232 454.58 Tm[toc)-5 ea 28(s(a)-3lres36(oa)-3ef)113( )] TJETBT1 0 0 11(9452 454.58 Tm[g36

Reference: Year-on-year sales comparison of major brand products and targets



Reference: Year-on-year sales targets by channel

	Amount
Consumer-use	104%
Commercial-use	106%
Total	104%
Consumer-use	104%
Commercial-use	108%
tal	106%

106%

[redacted]

2. GrowtwE20(Ra.)te by

[redacted]

(¥ million, %)

		FY2015/3 Full year results	Full year results	Variance (%)	Variance
((1)		171,335	174,884	2.1	3,549
	Personnel	66,132	67,624	2.3	1,492
	Advertising				